

Lesson Plan

Name of Assistant Professor:

Dr. Geeta

Class

B.Com I Semester

Subject:

Macroeconomics

Session- April 2022 to June 2022

4 th April to 9 th April	Macro Economics: concept, nature, scope, and variables; national income: concept and measurement;
11 th April to 18 th April	circular flow of income (four core sectors);
19 th April to 25 th April	consumption function; investment function; multiplier: concepts and importance; principle of acceleration
26 th April to 28 th April	Revision and Test
29 th April to 12 th May	Classical & Keynesian theory of income, output and employment; income determination in closed economy.
13 th May 20 th May	Inflation: meaning, types, theories, causes, effects and remedial measures.
21 th May 31 st May	Business cycle: meaning, and phases; Hicks & Samuelson Theory, measures for business cycles.
1 st June to 15 th June	Revision and Test

Geeta

Govt. College, Gharaunda (Karnal)

Lesson Plan B.Com. -2nd Semester

Name of Teacher: Ms. Deepika

Subject: Elements of Business Mathematics

Date	Topic
4 th April 2022 to 11 th April 2022	Linear inequalities: graphical solution of linear inequalities in two variables
12 th April 2022 to 19 th April 2022	Linear inequalities: Solution of system of linear inequalities in two variables.
20 th April 2022 to 30 th April 2022	Linear inequalities: Solution of system of linear inequalities in two variables. Linear programming-formulation of equation: graphical method of solution
2 nd May 2022 to 14 th May 2022	Linear programming-Problems relating to two variables including the case of mixed constraints; cases having no solution.
16 th May 2022 to 31 st May 2022	Linear programming-Graphical method of solution of LPP: having multiple solutions, unbounded solution and redundant constraints. Assignment. Diagrammatic representation of Data.
1 st June 2022 to 10 th June 2022	Diagrammatic representation of Data, Graphical representation of Data.
June/July 2022	Graphical representation of Data, Data Interpretation.

Deepika

Lesson Plan (2021-22)

Retail management

B.com - Sem VI

18 Apr. to 23 Apr.
2022

Introduction to Retailing, Scope factors
Theories & models of Retailing.
organised & unorganised Retailing

25 Apr. to 30 Apr.

Retail strategy, Growth strategy, operation
management, Planning the Retail location

2 may to 07 may

factors affecting the choice of Retail
locations, Analysing the trading Area
Pricing marketing merchandising

9 may to 14 may

merchandise planning, Hierarchy Process of
merchandise planning, Retail communication
Promotion Budget, Retail Promotion mix

16 may to 21 may

Security issues in Retailing, employee
theft inventory shrinkage Use of IT in
Security. Test & Assignment and
Learning about multi Brand Retail stores

23 may to 28 may

store Design, objectives store layout
types of store layout importance
& comparison between the layouts.

30 may to 4 June

organizational Retail structures types
and Application of IT in Retail
sector and discussion of various aspect
Test, Assignments.

6 June to 11 June

FDI in Retail, Retail store mgmt. material
handling & Energy management, Tests.

13 June onwards-

Revisions. Test, Doubt session

Shusba

Lesson Plan 2021-22
Fundamentals of Insurance
B.com - Sem VI

- Apr. 18 to Apr. 23 Introduction to insurance features
Principles objectives types and aspects
- Apr. 25 to Apr. 30 Life Insurance, Growth of Life Insurance
objective Principles of Life Insurance
Terms and conditions, Annuities, claims
- may 2 to may 07 claim settlement Procedure,
Introduction to fire insurance, character
istics, Principles, terms & conditions
Procedure of taking fire insurance
- may 9 to may 14 Introduction to marine insurance
types of marine insurance, warranties,
the voyage, Measure of Indemnity
Procedure for claim settlement
Test, Assignments.
- may 16 to may 21 Motor vehicles insurance Introduction
Types of motor vehicles insurance
Policy conditions & Procedure
claim settlement Procedure.
- may 23 to may 28 claims settlement for Accident
Taking & comparing motor insurance.
Test, Assignments
- may 30 to June 4 Insurance Intermediaries Agents, rights
duties. Code of Conduct for Agent

Lesson Plan

Govt. College Gharaunda (Karnal)

Academic Session April 2022 to July 2022

Name Teacher:

Mr. Sunil Kumar

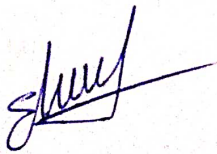
Class

B.Com 2nd Semester

Subject:

E-Commerce

11-04-2022 To 16-04-2022	Introduction to Internet: - Concept, Application and uses of Internet, Internet Services. And Practical work (Search Engines)
18-04-2022 To 30-04-2022	Information Technology and Business: - Concept of data, Information and Information System, Effects of IT on Business. And Practical work (Communication through internet)
02-05-2022 To 14-05-2022	Types of Information System: - Transaction Processing System, Management Information System. And Practical work (Surveys)
16-05-2022 To 28-05-2022	Introduction to E-Commerce: - E-Commerce and world wide web: E-Commerce application Services. And Practical work (Research on Social networking sites)
30-05-2022 To 11-06-2022	E-Commerce Models: - B2B, B2C, C2C. And Practical work (E-Governance), Electronic Data Interchange: - Benefits, Components of EDI, EDI Implementation, Security issues in E-Commerce.
13-06-2022 To 15-06-2022	M- Commerce and E-Governance.
16-06-2022 & Onwards	Revision of the all Syllabus



Lesson Plan

Name of Assistant Professor:

Dr. Virender Singh

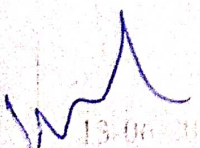
Class

B.Com 2nd Semester

Subject:

Financial Accounting-II

04-04-2022 to 16-04-2022	Branch Accounts: dependent branch, debtor's system
18-04-2022 to 30-04-2022	Stock and debtor system; final accounts; wholesale branch.
02-05-2022 to 14-05-2022	Hire purchase and installment purchase system: concept and legal provisions regarding hire-purchase contract
16-05-2022 to 28-05-2022	Accounting records for goods of substantial sale value.
30-05-2022 to 11-06-2022	Partnership account: characteristics of partnership; partnership deed; final accounts; adjustment after closing the accounts;
13-06-2022 to 25-06-2022	Fixed and fluctuating capital; accounts; goodwill; joint life policy; change in profit sharing ratio.
27-06-2022 to 09-07-2022	Reconstitution of partnership firm: admission; retirement; death of a partner; dissolution of partnership: modes & accounting treatment
11-07-2022 to 16-07-2022	Revision


13-06-2022

Lesson Plan

Name of Assistant Professor:

Dr. Virender Singh

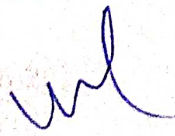
Class

B.Com 2nd Semester

Subject:

Fundamentals of Marketing

04-04-2022 to 16-04-2022	Introduction: meaning, concepts & principles of marketing; marketing management; marketing mix.
18-04-2022 to 30-04-2022	Analysis of marketing environment: internal environment, external environment: demographic, sociocultural, political, economic, natural, technological, and legal.
02-05-2022 to 14-05-2022	Market Segmentation: concept & bases of market segmentation; understanding consumer behavior.
16-05-2022 to 28-05-2022	Product: meaning, classification, product mix and product line decisions; product life cycle; new product development process; branding; packaging; labeling.
30-05-2022 to 11-06-2022	Pricing: pricing objectives; factors influencing pricing; pricing strategies.
13-06-2022 to 25-06-2022	Promotion: element of promotion mix.
27-06-2022 to 09-07-2022	Distribution channel: meaning, types, role and factors affecting choice of distribution channel.
11-07-2022 to 16-07-2022	Revision



13-06-2022

25-06-2022

09-07-2022

Lesson Plan

Name of Assistant Professor:

Dr. Virender Singh

Class

B.Com 4th Semester

Subject:

Company Law - II

04-04-2022 to 16-04-2022	Membership in companies; Company management and administration; Directors: legal position, qualification, appointment, removal
18-04-2022 to 30-04-2022	Powers, duties & liabilities of directors; managerial remuneration; key management personnel: managing director, whole time director, manager
02-05-2022 to 14-05-2022	Company Secretary: Role, appointment, duties, liabilities, rights and dismissal.
16-05-2022 to 28-05-2022	Meetings: kinds of meetings, requisites of a valid meeting: authority, notice & agenda, quorum, chairperson
30-05-2022 to 11-06-2022	Conduct of meeting, resolutions, minutes & proxy.
13-06-2022 to 25-06-2022	Dividend; accounts of companies; audit & auditors; Prevention of oppression & mismanagement; compromise, arrangement
27-06-2022 to 09-07-2022	reconstruction and amalgamation; winding up: meaning, modes of winding up: procedure and consequences of winding up
11-07-2022 to 16-07-2022	Revision

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Lesson Plan

Name of Assistant Professor:

Dr. Gurmeet Singh Saini

Class

B.Com 6th Semester

Subject:

Business Environment

04-04-2022 to 16-04-2022	Business environment: concept, components, and importance; environmental and organizational scanning: concept importance & techniques.
18-04-2022 to 30-04-2022	Public, private and joint sectors in India.
02-05-2022 to 14-05-2022	Economic systems: capitalist, socialist & mixed economy
16-05-2022 to 28-05-2022	Economic planning in India: achievement & failures, planning machinery in India
30-05-2022 to 11-06-2022	Role of Government: monetary policy, fiscal policy, make in India.
13-06-2022 to 25-06-2022	Foreign investment: concept, need, types & barrier; multinational corporations in India, globalization of Indian business.
27-06-2022 to 09-07-2022	Competition Act, Foreign Exchange Management Act. Foreign exchange market: an overview
11-07-2022 to 16-07-2022	Revision

13-06-2022

Gurmeet

22-06-2022

Lesson Plan

Name of Assistant Professor:

Gurmeet Singh Saini

Class

B.Com 6th Semester

Subject:

Management Accounting

04-04-2022 to 16-04-2022	Management Accounting: nature, significance and scope, rules and techniques of management accounting; difference between cost accounting and management accounting, cost control, cost reduction, cost management.
18-04-2022 to 30-04-2022	Budgeting and budgetary control: concept of budget and budgetary control objectives, merits, and limitations
02-05-2022 to 14-05-2022	Budget administration, functional budgets, fixed and flexible budgets, zero base budget, programme and performance budgets.
16-05-2022 to 28-05-2022	Standard costing and variance analysis: concept & significance; advantages, limitations and applications, variance analysis – material, labour.
30-05-2022 to 11-06-2022	Absorption versus variable costing: distinctive features and income determination; cost-volume-profit analysis
13-06-2022 to 25-06-2022	Break-even analysis-algebraic and graphic methods; contribution; P/V ratio, break-even point; margin of safety; angle of incidence; determination of cost indifference point.
27-06-2022 to 09-07-2022	Responsibility accounting: concept, significance, types of responsibility centers, divisional performance measurement – financial measures.
11-07-2022 to 16-07-2022	Revision

Gurmeet

Lesson Plan

Name of Assistant Professor:

Gurmeet Singh Saini

Class

B.Com 4th Semester

Subject:

Business Law - II

04-04-2022 to 16-04-2022	Negotiable Act 1881: scope, features and types; Negotiation; Crossing; Dishonor and discharge of negotiable instruments.
18-04-2022 to 30-04-2022	Indian Partnership Act, 1932: nature of firm, duties and rights of partners, relations of partners to third parties, liabilities of firm and partner, minor, reconstitution of partnership firm
02-05-2022 to 14-05-2022	Dissolution of a firm and consequences, settlement of accounts, registration of firms, effect of non-registration.
16-05-2022 to 28-05-2022	Limited Liability Partnership Act, 2008: meaning, characteristics of Limited Liability Partnership (LLP)
30-05-2022 to 11-06-2022	Incorporation of LLP; partners and the liability of LLP and partners; accounts, audit and taxation of LLPs, conversion to LLP from firm/private company/unlisted public company; winding up and dissolution of LLP.
13-06-2022 to 25-06-2022	Information Technology Act 2000: purpose, digital signature, electronic governance; attribution, acknowledgement and dispatch of electronic records, certifying digital signature, penalties and other provisions.
27-06-2022 to 09-07-2022	RTI Act, 2005: important provisions
11-07-2022 to 16-07-2022	Revision

Gurmeet

Lesson Plan

Name of Assistant Professor:

Gurmeet Singh Saini

Class:

B.Com 2nd Semester

Subject:

Business Environment of Haryana

04-04-2022 to 16-04-2022	Haryana economy: nature, characteristics and problems; concept of economic development;
18-04-2022 to 30-04-2022	State of the Haryana economy since its inception: Income; Population, Health & Nutrition and declining sex ratio.
02-05-2022 to 14-05-2022	Haryana agriculture: nature, cropping pattern, role of agriculture in Haryana economy, Measures for development in agriculture, crop insurance.
16-05-2022 to 28-05-2022	Agriculture credit: agriculture finance, types of agriculture finance; credit needs of farmers; sources of credit: institutional and non-institutional sources, NABARD; rural indebtedness: causes, consequences and debt relief measures.
30-05-2022 to 11-06-2022	Micro, small & medium enterprises (MSME) in Haryana: meaning, role, performance and challenges; SEZ, Growth of MNCs in Haryana.
13-06-2022 to 25-06-2022	Role of HSIIDC, HFC, HAFED, HKVIB.
27-06-2022 to 09-07-2022	Haryana budget: objectives and policies, sources of revenues and its utilization.
11-07-2022 to 16-07-2022	Revision

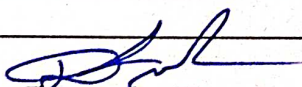
Lesson Plan 2021-22 Even Semester

Class: B.Com.-I

Paper Name: BUSINESS MATHEMATICS-II

Paper code: BC 205

12 April 2022 to 30 April 2022	Data representation and interpretation: introduction of primary and secondary data, comparison between Primary Data and Secondary Data, Types of Primary Data, its merits and demits and uses
01 may 2022 to 09 May 2022	Types of Secondary Data, its merits and demits and uses, Data editing
10 May 2022 to 23 May 2022	Permutations and Combinations : Introduction, factorial notaion, addition principle, multiplication principle, numerical problem, groups and arrangments, permutations with repetitions <i>Assignment, Test</i>
24 May 2022 to 06 June 2022	Permutations and Combinations : groups combinations, circular permutations, numerical problems Binomial Theorem: introduction
June/July 2022	Binomial expression, binomial coefficients, notations, practical problems, Binomial Theorem: particular term, absolute term and related problems, binomial expression for fractional index and its use and related problems Revision of Data, Permutations and Combinations and Binomial Theorem related problems


Dr. Devender Kumar
Associate Professor of Mathematics
GC Gharaunda